

# **PROKON LIMITED LIABILITY COMPANY**

Consolidated Financial Statements  
For the Year Ended December 31, 2019

# "PROKON" LIMITED LIABILITY COMPANY

## TABLE OF CONTENTS

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	<b>Page</b>
INDEPENDENT AUDITOR'S REPORT	
CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2019:	
Consolidated statement of financial position	1
Consolidated statement of profit or loss and other comprehensive income	2
Consolidated statement of changes in equity	3
Consolidated statement of cash flows	4
Notes to the consolidated financial statements	5-43



## Independent Auditor's Report

To the Shareholders and Management of "Prokon" Limited Liability Company:

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### Our opinion

In our opinion, the consolidated financial statements present fairly, in all material respects, the consolidated financial position of "Prokon" Limited Liability Company (the Company) and its subsidiaries (together the "Group") as at 31 December 2019, and their consolidated financial performance and their consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards.

### What we have audited

The Group's consolidated financial statements comprise:

- The consolidated statement of financial position as at 31 December 2019;
- The consolidated statement of profit or loss and other comprehensive income for the year then ended;
- the consolidated statement of changes in equity for the year then ended;
- the consolidated statement of cash flows for the year then ended; and
- the notes to the consolidated financial statements, which include significant accounting policies and other explanatory information.

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### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the consolidated financial statements section of our report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Independence

We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code). We have fulfilled our other ethical responsibilities in accordance with the IESBA Code.

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### Responsibilities of management and those charged with governance for the consolidated financial statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with International Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.



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## Auditor's responsibilities for the audit of the consolidated financial statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

PricewaterhouseCoopers Audit Azerbaijan LLC

14 September 2020

Baku, Azerbaijan

**"PROKON" LIMITED LIABILITY COMPANY**  
**CONSOLIDATED STATEMENT OF FINANCIAL POSITION**  
**AS AT DECEMBER 31, 2019**  
*(in Azerbaijani Manats)*

	Note	31 December 2019	31 December 2018
<b>ASSETS</b>			
<i>Non-current assets</i>			
Property and equipment	13	8,583,957	609,854
Advances for property and equipment	16	1,886,849	71,460
Intangible assets		403,513	-
Right-of-use assets	19	3,368,465	-
Restricted cash	5	-	6,830,119
Deferred tax asset	11,12	1,175,469	221,857
<b>Total non-current assets</b>		<b><u>15,418,253</u></b>	<b><u>7,733,290</u></b>
<i>Current assets</i>			
Inventories	5	2,401,777	377
Trade and other receivables	14	18,303,462	2,782,483
Contract assets	15	1,181,826	286,365
Other receivables from related parties		340,000	-
Advances given and prepaid expenses	16	5,921,781	1,070,991
Cash and cash equivalents	17	180,293	1,580,493
<b>Total current assets</b>		<b><u>28,329,139</u></b>	<b><u>5,720,709</u></b>
<b>TOTAL ASSETS</b>		<b><u>43,747,392</u></b>	<b><u>13,453,999</u></b>
<b>EQUITY AND LIABILITIES</b>			
<i>Equity</i>			
Share capital	18	100	100
(Accumulated deficit)/Retained earnings		105,092	2,835,494
<b>TOTAL EQUITY</b>		<b><u>105,192</u></b>	<b><u>2,835,594</u></b>
<i>Non-current liabilities</i>			
Bank loans	20	7,164,874	-
Lease liabilities	19	1,065,850	-
<b>Total non-current liabilities</b>		<b><u>8,230,724</u></b>	<b><u>-</u></b>
<i>Current liabilities</i>			
Bank loans	20	3,852,119	3,566,454
Lease liabilities	19	2,422,413	-
Trade and other payables	21	10,620,161	3,634,041
Contract liabilities	15	16,341,984	-
Current income tax payable	11	412,224	2,016,378
Taxes other than income tax payable		1,762,575	1,401,532
<b>Total current liabilities</b>		<b><u>35,411,476</u></b>	<b><u>10,618,405</u></b>
<b>TOTAL LIABILITIES</b>		<b><u>43,642,200</u></b>	<b><u>10,618,405</u></b>
<b>TOTAL EQUITY AND LIABILITIES</b>		<b><u>43,747,392</u></b>	<b><u>13,453,999</u></b>

The accompanying notes on pages 5-43 form an integral part of these consolidated financial statements.

Approved for issue and signed on 14 September 2020 by:

  
**Mr. Azad Namazov**  
 General Director  
 Baku, the Republic of Azerbaijan



  
**Mr. Ariz Huseynov**  
 Deputy General Director  
 Baku, the Republic of Azerbaijan

**"PROKON" LIMITED LIABILITY COMPANY****CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME  
FOR THE YEAR ENDED DECEMBER 31, 2019  
(in Azerbaijani Manats)**

	<b>Note</b>	<b>Year ended December 31, 2019</b>	<b>Year ended December 31, 2018</b>
Revenue	7	55,685,797	29,924,035
Cost of sales	8	<u>(48,512,030)</u>	<u>(18,518,162)</u>
<b>Gross profit</b>		<b><u>7,173,767</u></b>	<b><u>11,405,873</u></b>
Other operating expenses	9	(3,187,341)	(4,349,249)
Foreign exchange loss, net		879,655	(2,805,792)
Other income		<u>30,685</u>	<u>-</u>
<b>Operating profit</b>		<b><u>4,896,766</u></b>	<b><u>4,250,832</u></b>
Finance costs	10	<u>(1,584,161)</u>	<u>(461,549)</u>
<b>Profit before income tax</b>		<b><u>3,312,605</u></b>	<b><u>3,789,283</u></b>
Income tax expense	11,12	<u>(437,002)</u>	<u>(1,301,388)</u>
<b>TOTAL COMPREHENSIVE INCOME FOR THE YEAR</b>		<b><u>2,875,603</u></b>	<b><u>2,487,895</u></b>

The accompanying notes on pages 5-43 form an integral part of these consolidated financial statements.

**"PROKON" LIMITED LIABILITY COMPANY****CONSOLIDATED STATEMENT OF CHANGES IN EQUITY  
AS AT DECEMBER 31, 2019  
(in Azerbaijani Manats)**

	<b>Share capital</b>	<b>Retained earnings</b>	<b>Total</b>
<b>Balance at January 1, 2018</b>	<b>100</b>	<b>3,203,434</b>	<b>3,203,534</b>
Total comprehensive income for the year	-	2,487,895	2,487,895
Dividends paid	-	(2,855,835)	(2,855,835)
<b>Balance at December 31, 2018</b>	<b>100</b>	<b>2,835,494</b>	<b>2,835,594</b>
Total comprehensive income for the year	-	2,875,603	2,875,603
Dividends paid	-	(5,606,005)	(5,606,005)
<b>Balance at December 31, 2019</b>	<b>100</b>	<b>105,092</b>	<b>105,192</b>

The accompanying notes on pages 5-43 form an integral part of these consolidated financial statements.

**"PROKON" LIMITED LIABILITY COMPANY**

**CONSOLIDATED STATEMENT OF CASH FLOWS  
AS AT DECEMBER 31, 2019  
(in Azerbaijani Manats)**

	<b>Year ended December 31, 2019</b>	<b>Year ended December 31, 2018</b>
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>		
Profit before tax for the year	3,312,605	3,789,283
<i>Adjustments for:</i>		
Depreciation and amortization	1,848,510	188,895
Foreign exchange loss, net	(859,199)	2,805,792
Finance costs, net	1,584,161	461,549
Recovery of provision	(115,624)	66,248
	<b>5,770,453</b>	<b>7,311,767</b>
<i>(Increase)/decrease in operating assets:</i>		
Trade and other receivables	(15,520,979)	8,717,188
Advances given and prepaid expenses	(4,850,790)	(922,254)
Inventories	(2,401,400)	(377)
Restricted cash	6,830,119	1,529
<i>Increase/(decrease) in operating liabilities:</i>		
Trade and other payables	6,986,120	(11,563,929)
Contract liabilities	15,446,523	(135,847)
Taxes other than income tax payable	361,043	277,181
	<b>12,621,088</b>	<b>3,685,258</b>
<i>Net cash flows from operations</i>	<b>12,621,088</b>	<b>3,685,258</b>
Income tax paid	(2,994,768)	(895,054)
Interest paid	(806,656)	(353,162)
	<b>8,819,664</b>	<b>2,437,042</b>
<b>Net cash generated by operating activities</b>	<b>8,819,664</b>	<b>2,437,042</b>
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>		
Acquisition of property and equipment	(10,630,501)	(238,304)
Acquisition of intangible assets	(417,233)	-
Loans provided to associate	(340,000)	-
	<b>(11,387,734)</b>	<b>(238,304)</b>
<b>Net cash used in investing activities</b>	<b>(11,387,734)</b>	<b>(238,304)</b>
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>		
Dividends paid	(5,606,005)	(2,855,835)
Proceeds from bank loans	25,721,121	3,440,731
Repayment of bank loans	(18,270,582)	-
Repayment of lease liabilities – principal	(582,654)	-
Repayment of loans from related parties	-	(1,215,000)
	<b>1,261,880</b>	<b>(630,104)</b>
<b>Net cash provided by/(used in) financing activities</b>	<b>1,261,880</b>	<b>(630,104)</b>
<b>NET (DECREASE)/INCREASE IN CASH AND CASH EQUIVALENTS</b>	<b>(1,306,190)</b>	<b>1,568,634</b>
<b>CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE YEAR</b>	<b>1,580,493</b>	<b>97,698</b>
Effect of exchange rate changes	(94,010)	(85,839)
<b>CASH AND CASH EQUIVALENTS AT THE END OF THE YEAR</b>	<b>180,293</b>	<b>1,580,493</b>

The accompanying notes on pages 5-43 form an integral part of these consolidated financial statements.



# "PROKON" LIMITED LIABILITY COMPANY

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2019 (in Azerbaijani Manats)

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### 1. ORGANIZATION AND OPERATIONS

"Prokon" Limited Liability Company (the "Company") was registered with the State Registry of Commercial Legal Entities Office of Baku City Tax Department of the Ministry of Taxes of the Republic of Azerbaijan on July 17, 2012 under the registration No.1701372611 as a limited liability company under the laws of the Republic of Azerbaijan.

#### Principal activity

The principal activities of the Company involve diverse types of construction activities including construction of industrial plants, buildings and warehouses, production and erection of steel structures, tank erection works, installation and erection of power plants, refineries and pipelines along with the supply of auxiliary equipment and materials.

The following shareholders owned the issued shares of the Company:

	<u>December 31, 2019 %</u>	<u>December 31, 2018 %</u>
Nobel Oil Services (UK) Ltd	95	95
Nobel Oil Investment (UK) Ltd	<u>5</u>	<u>5</u>
<b>Total</b>	<b><u>100</u></b>	<b><u>100</u></b>

As at December 31, 2019 and 2018, the Company was ultimately controlled by Mr. Nasib Hasanov.

The Company together with its subsidiaries hereinafter will be referred as the Group.

#### Registered address and place of business

The Company's registered address is:

*89 Neftchilar Avenue, apt. 35, Sabail District, Baku, AZ1004, the Republic of Azerbaijan*

The Company's principal place of business is:

*10QA. Qayibov Street, SDN Plaza, 5<sup>th</sup> floor, Baku, AZ1029, the Republic of Azerbaijan*

#### Establishment of fully owned subsidiaries

*"Prokon Construction and Engineering" LLC*

"Prokon Construction and Engineering" LLC (the "PCE") has been registered on December 3, 2019 and is domiciled in the Russian Federation. The registered address and principal place of business of the PCE is 19 Mir Avenue, Apt.6B, Office 91, Moscow, Russia.

*"Prokon Makina İnşaat İmalat Montaj Sanayi ve Ticaret" Limited Şirketi*

"Prokon Makina İnşaat İmalat Montaj Sanayi ve Ticaret" Limited Şirketi ("Prokon MİİMST") has been registered on December 16, 2019 and domiciled in the Republic of Turkey. The registered address and principal place of business of Prokon MİİMST is Sogutozu mah., Sogutozu cad., B-Block, Apt. no.2 B/5, Cankaya, Ankara, Turkey.

Both subsidiaries did not have operations in 2019.

#### Investment in associate

In October 2019, the Company acquired 50 per cent of shares of New Energy Technologies LLC ("NET" LLC) for the nominal cash consideration of RUB 5,000 or AZN 137. For further details refer to Note 25.

# **"PROKON" LIMITED LIABILITY COMPANY**

## **NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2019 (in Azerbaijani Manats)**

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### **1 ORGANIZATION AND OPERATIONS (CONTINUED)**

#### **Business environment**

The Republic of Azerbaijan displays certain characteristics of an emerging market. Current and future growth and stability of the economy is largely dependent upon the effective implementation of economic, fiscal and monetary measures undertaken by government as well as crude oil prices and stability of AZN.

Following the negative impact of decline in oil prices and devaluations of national currency against major international currencies, which took place in 2015, operating environment remained highly uncertain.

In addressing these challenges, the government accelerated reforms in support of long-term economic stability and sustainability. Furthermore, during 2019 the government continued tight monetary policy as well as allocated foreign currency resources which stabilized AZN.

In 2019, Standard & Poor's, international credit rating agency, affirmed the long and short-term foreign and local currency sovereign credit ratings on Azerbaijan at 'BB+/B'. The outlook on the long-term ratings is stable. The agency forecasts that Azerbaijan's economic growth will recover moderately but will still remain dependent on oil industry trends and public investments.

The Company's Management is monitoring these developments in the current environment and taking precautionary measures as it considers necessary in order to ensure the sustainability and development of the Company's business in the foreseeable future. However, the future effects of the current economic situation are difficult to predict and management's current expectations and estimates could differ from actual results.

### **2. PRESENTATION OF FINANCIAL STATEMENTS**

#### **Statement of compliance**

These consolidated financial statements have been prepared in accordance with the International Financial Reporting Standards ("IFRS") issued by the International Accounting Standards Board ("IASB") and Interpretations issued by the International Financial Reporting Interpretations Committee ("IFRIC").

#### **Basis of preparation**

These consolidated financial statements have been prepared on the assumption that the Group is a going concern and will continue in operation for the foreseeable future. In making this judgment management considered current plans and financial position of the Group. There are continuous long-term projects and, hence, the future cash inflow does not cast significant doubt on the ability to continue as a going concern.

These consolidated financial statements are presented in Azerbaijani Manats ("AZN"), unless otherwise indicated.

The consolidated financial statements have been prepared on the historical cost convention, as modified by the initial recognition of financial instruments based on fair value, and financial instruments categorised at fair value through profit or loss ("FVTPL") and at fair value through other comprehensive income ("FVOCI"). Historical cost is generally based on the fair value of the consideration given in exchange for goods and services. The principal accounting policies applied in the preparation of these consolidated financial statements are set out below. Apart from the accounting policy changes resulting from the adoption of IFRS 16, *Leases*, effective from 1 January 2019, these policies have been consistently applied to all the periods presented, unless otherwise stated.

## **"PROKON" LIMITED LIABILITY COMPANY**

### **NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2019 (in Azerbaijani Manats)**

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#### **2 PRESENTATION OF FINANCIAL STATEMENTS (CONTINUED)**

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date, regardless of whether that price is directly observable or estimated using another valuation technique. In estimating the fair value of an asset or a liability, the Group takes into account the characteristics of the asset or liability if market participants would take those characteristics into account when pricing the asset or liability at the measurement date.

#### **Basis of consolidation**

The consolidated financial statements incorporate the financial statements of the Company and entities controlled by the Company (its subsidiaries) made up to 31 December each year.

Control is achieved when the Company:

- Has the power over the investee;
- Is exposed, or has rights, to variable return from its involvement with the investee; and
- Has the ability to use its power to affect its returns.

The Company reassesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control listed above.

When the Company has less than a majority of the voting rights of an investee, it considers that it has power over the investee when the voting rights are sufficient to give it the practical ability to direct the relevant activities of the investee unilaterally. The Company considers all relevant facts and circumstances in assessing whether or not the Company's voting rights in an investee are sufficient to give it power, including:

- The size of the Company's holding of voting rights relative to the size and dispersion of holdings of the other vote holders;
- Potential voting rights held by the Company, other vote holders or other parties;
- Rights arising from other contractual arrangements; and
- Any additional facts and circumstances that indicate that the Company has, or does not have, the current ability to direct the relevant activities at the time that decisions need to be made, including voting patterns at previous shareholders' meetings.

Consolidation of a subsidiary begins when the Company obtains control over the subsidiary and ceases when the Company loses control of the subsidiary. Specifically, the results of subsidiaries acquired or disposed of during the year are included in the consolidated income statement from the date the Company gains control until the date when the Company ceases to control the subsidiary.

Profit or loss and each component of other comprehensive income are attributed to the owners of the Company and to the non-controlling interests. Total comprehensive income of the subsidiaries is attributed to the owners of the Company and to the non-controlling interests even if this results in the non-controlling interests having a deficit balance.

Where necessary, adjustments are made to the financial statements of subsidiaries to bring the accounting policies used into line with the Group's accounting policies.

All intragroup assets and liabilities, equity, income, expenses and cash flows relating to transitions between the members of the Group are eliminated on consolidation.

## **"PROKON" LIMITED LIABILITY COMPANY**

### **NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2019 (in Azerbaijani Manats)**

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## **2 PRESENTATION OF FINANCIAL STATEMENTS (CONTINUED)**

Changes in the Group's interests in subsidiaries that do not result in a loss of control are accounted for as equity transactions. The carrying amount of the Group's interests and the non-controlling interests are adjusted to reflect the changes in their relative interests in the subsidiaries. Any difference between the amount by which the non-controlling interests are adjusted and the fair value of the consideration paid or received is recognised directly in equity and attributed to the owners of the Company.

When the Group loses control of a subsidiary, the gain or loss on disposal recognised in profit or loss is calculated as the difference between (i) the aggregate of the fair value of the consideration received and the fair value of any retained interest and (ii) the previous carrying amount of the assets (including goodwill), less liabilities of the subsidiary and any non-controlling interests. All amounts previously recognised in other comprehensive income in relation to that subsidiary are accounted for as if the Group had directly disposed of the related assets or liabilities of the subsidiary (i.e. reclassified to profit or loss or transferred to another category of equity as specified/permitted by applicable IFRS). The fair value of any investment retained in the former subsidiary at the date when control is lost is regarded as the fair value on initial recognition for subsequent accounting or, when applicable, the costs on initial recognition of an investment in an associate or jointly controlled entity.

### **Functional and presentation currency**

The functional currency of the Group is the currency of the primary economic environment in which the entity operates. The Group's functional and presentation currency is the Azerbaijani Manat ("AZN").

## **3. ADOPTION OF NEW AND REVISED STANDARDS**

In the current year, the following new and revised Standards and Interpretations have been adopted. The nature and effect of the changes as a result of adoption of these new accounting standards are described below.

### **IFRS 16 Leases**

The Group decided to apply the standard from its mandatory adoption date of January 1, 2019 using the modified retrospective method, without restatement of comparatives and using certain simplifications allowed by the standard. Right-of-use assets for property leases are measured on transition as if the new rules had always applied. All other right-of-use assets are measured at the amount of the lease liability on adoption (adjusted for any prepaid or accrued expenses).

In applying IFRS 16 for the first time, the Group has used the following practical expedients permitted by the standard:

- applying a single discount rate to a portfolio of leases with reasonably similar characteristics,
- relying on previous assessments on whether leases are onerous as an alternative to performing an impairment review – there were no onerous contracts as at January 1, 2019,
- accounting for operating leases with a remaining lease term of less than 12 months as at January 1, 2019 as short-term leases,
- excluding initial direct costs for the measurement of the right-of-use asset at the date of initial application, and
- using hindsight in determining the lease term where the contract contains options to extend or terminate the lease.

## "PROKON" LIMITED LIABILITY COMPANY

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2019 (in Azerbaijani Manats)

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#### 3 ADOPTION OF NEW AND REVISED STANDARDS (CONTINUED)

The Group has also elected not to reassess whether a contract is, or contains a lease at the date of initial application. Instead, for contracts entered into before the transition date the Group relied on its assessment made applying IAS 17, *Leases*, and IFRIC 4, *Determining whether an Arrangement contains a Lease*.

The weighted average incremental borrowing rate applied by the Group to the leased liabilities on 1 January 2019 was 11%.

The following amended standards became effective from 1 January 2019, but did not have any material impact on the Group:

- IFRIC 23 "Uncertainty over Income Tax Treatments" (issued on 7 June 2017 and effective for annual periods beginning on or after 1 January 2019).
- Prepayment Features with Negative Compensation – Amendments to IFRS 9 (issued on 12 October 2017 and effective for annual periods beginning on or after 1 January 2019).
- Amendments to IAS 28 "Long-term Interests in Associates and Joint Ventures" (issued on 12 October 2017 and effective for annual periods beginning on or after 1 January 2019).
- Annual Improvements to IFRSs 2015-2017 cycle – amendments to IFRS 3, IFRS 11, IAS 12 and IAS 23 (issued on 12 December 2017 and effective for annual periods beginning on or after 1 January 2019).

Amendments to IAS 19 "Plan Amendment, Curtailment or Settlement" (issued on 7 February 2018 and effective for annual periods beginning on or after 1 January 2019).

#### 4. NEW ACCOUNTING PRONOUNCEMENTS

Certain new standards and interpretations have been issued that are mandatory for the annual periods beginning on or after 1 January 2020 or later, and which the Group has not early adopted.

***Sale or Contribution of Assets between an Investor and its Associate or Joint Venture – Amendments to IFRS 10 and IAS 28 (issued on 11 September 2014 and effective for annual periods beginning on or after a date to be determined by the IASB).*** These amendments address an inconsistency between the requirements in IFRS 10 and those in IAS 28 in dealing with the sale or contribution of assets between an investor and its associate or joint venture. The main consequence of the amendments is that a full gain or loss is recognised when a transaction involves a business. A partial gain or loss is recognised when a transaction involves assets that do not constitute a business, even if these assets are held by a subsidiary.

***IFRS 17 "Insurance Contracts" (issued on 18 May 2017 and effective for annual periods beginning on or after 1 January 2021).*** IFRS 17 replaces IFRS 4, which has given companies dispensation to carry on accounting for insurance contracts using existing practices. As a consequence, it was difficult for investors to compare and contrast the financial performance of otherwise similar insurance companies. IFRS 17 is a single principle-based standard to account for all types of insurance contracts, including reinsurance contracts that an insurer holds. The standard requires recognition and measurement of groups of insurance contracts at: (i) a risk-adjusted present value of the future cash flows (the fulfilment cash flows) that incorporates all of the available information about the fulfilment cash flows in a way that is consistent with observable market information; plus (if this value is a liability) or minus (if this value is an asset) (ii) an amount representing the unearned profit in the group of contracts (the contractual service margin). Insurers will be recognising the profit from a group of insurance contracts over the period they provide insurance coverage, and as they are released from risk. If a group of contracts is or becomes loss-making, an entity will be recognising the loss immediately.

## “PROKON” LIMITED LIABILITY COMPANY

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2019 (in Azerbaijani Manats)

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#### 4 NEW ACCOUNTING PRONOUNCEMENTS (CONTINUED)

***Amendments to the Conceptual Framework for Financial Reporting (issued on 29 March 2018 and effective for annual periods beginning on or after 1 January 2020).***

The revised Conceptual Framework includes a new chapter on measurement; guidance on reporting financial performance; improved definitions and guidance – in particular the definition of a liability; and clarifications in important areas, such as the roles of stewardship, prudence and measurement uncertainty in financial reporting.

***Definition of a business – Amendments to IFRS 3 (issued on 22 October 2018 and effective for acquisitions from the beginning of annual reporting period that starts on or after 1 January 2020).***

The amendments revise definition of a business. A business must have inputs and a substantive process that together significantly contribute to the ability to create outputs. The new guidance provides a framework to evaluate when an input and a substantive process are present, including for early stage companies that have not generated outputs. An organised workforce should be present as a condition for classification as a business if are no outputs. The definition of the term ‘outputs’ is narrowed to focus on goods and services provided to customers, generating investment income and other income, and it excludes returns in the form of lower costs and other economic benefits. It is also no longer necessary to assess whether market participants are capable of replacing missing elements or integrating the acquired activities and assets. An entity can apply a ‘concentration test’. The assets acquired would not represent a business if substantially all of the fair value of gross assets acquired is concentrated in a single asset (or a group of similar assets). The amendments are prospective and the Group will apply them and assess their impact from 1 January 2020.

***Definition of materiality – Amendments to IAS 1 and IAS 8 (issued on 31 October 2018 and effective for annual periods beginning on or after 1 January 2020).***

The amendments clarify the definition of material and how it should be applied by including in the definition guidance that until now has featured elsewhere in IFRS. In addition, the explanations accompanying the definition have been improved. Finally, the amendments ensure that the definition of material is consistent across all IFRS Standards. Information is material if omitting, misstating or obscuring it could reasonably be expected to influence the decisions that the primary users of general purpose financial statements make on the basis of those financial statements, which provide financial information about a specific reporting entity.

## **"PROKON" LIMITED LIABILITY COMPANY**

### **NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2019 (in Azerbaijani Manats)**

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#### **4 NEW ACCOUNTING PRONOUNCEMENTS (CONTINUED)**

***Interest rate benchmark reform - Amendments to IFRS 9, IAS 39 and IFRS 7 (issued on 26 September 2019 and effective for annual periods beginning on or after 1 January 2020).*** The amendments were triggered by replacement of benchmark interest rates such as LIBOR and other inter-bank offered rates ('IBORs'). The amendments provide temporary relief from applying specific hedge accounting requirements to hedging relationships directly affected by the IBOR reform. Cash flow hedge accounting under both IFRS 9 and IAS 39 requires the future hedged cash flows to be 'highly probable'. Where these cash flows depend on an IBOR, the relief provided by the amendments requires an entity to assume that the interest rate on which the hedged cash flows are based does not change as a result of the reform. Both IAS 39 and IFRS 9 require a forward-looking prospective assessment in order to apply hedge accounting. While cash flows under IBOR and IBOR replacement rates are currently expected to be broadly equivalent, which minimises any ineffectiveness, this might no longer be the case as the date of the reform gets closer. Under the amendments, an entity may assume that the interest rate benchmark on which the cash flows of the hedged item, hedging instrument or hedged risk are based, is not altered by IBOR reform. IBOR reform might also cause a hedge to fall outside the 80–125% range required by retrospective test under IAS 39. IAS 39 has therefore been amended to provide an exception to the retrospective effectiveness test such that a hedge is not discontinued during the period of IBOR-related uncertainty solely because the retrospective effectiveness falls outside this range. However, the other requirements for hedge accounting, including the prospective assessment, would still need to be met. In some hedges, the hedged item or hedged risk is a non-contractually specified IBOR risk component. In order for hedge accounting to be applied, both IFRS 9 and IAS 39 require the designated risk component to be separately identifiable and reliably measurable. Under the amendments, the risk component only needs to be separately identifiable at initial hedge designation and not on an ongoing basis. In the context of a macro hedge, where an entity frequently resets a hedging relationship, the relief applies from when a hedged item was initially designated within that hedging relationship. Any hedge ineffectiveness will continue to be recorded in profit or loss under both IAS 39 and IFRS 9. The amendments set out triggers for when the reliefs will end, which include the uncertainty arising from interest rate benchmark reform no longer being present. The amendments require entities to provide additional information to investors about their hedging relationships that are directly affected by these uncertainties, including the nominal amount of hedging instruments to which the reliefs are applied, any significant assumptions or judgements made in applying the reliefs, and qualitative disclosures about how the entity is impacted by IBOR reform and is managing the transition process.

Unless otherwise described above, the new standards and interpretations are not expected to affect significantly the Group's consolidated financial statements.

#### **5. SIGNIFICANT ACCOUNTING POLICIES**

##### **Revenue from contracts with customers**

Revenue is measured based on the consideration set by the contract with the customer, and is recognized by applying the revenue recognition when 1. Identifying the contracts with a customer, 2. Identifying the performance obligations in the contract, 3. Determining the transaction price, 4. Allocating the transaction price to the performance obligations in the contract and 5. Recognizing revenue when (or as) the entity satisfies a performance obligation (or as the obligation is performed over the period of time). Revenue is measured based on the consideration to which the Group expects to be entitled in a contract with a customer and excludes amounts collected on behalf of third parties. The Group recognizes revenue when it transfers control of a product or service to a customer.

## **"PROKON" LIMITED LIABILITY COMPANY**

### **NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2019 (in Azerbaijani Manats)**

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#### **5 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

##### ***Construction contracts***

The Group constructs industrial plants under long-term contracts with customers. Such contracts are entered into before construction begins. Under the terms of the contracts, the Group is contractually restricted from redirecting the properties to another customer and has an enforceable right to payment for work done. Revenue from construction contracts is therefore recognised over time on a cost-to-cost method, i.e. based on the proportion of contract costs incurred for work performed to date relative to the estimated total contract costs. The directors consider that this input method is an appropriate measure of the progress towards complete satisfaction of these performance obligations under IFRS 15.

The Group becomes entitled to invoice customers for construction contracts based on achieving a series of performance-related milestones. When a particular milestone is reached the customer is sent a relevant statement of work signed by a third party assessor and an invoice for the related milestone payment. The Group will previously have recognised a contract asset for any work performed. Any amount previously recognized as a contract asset is reclassified to trade receivables at the point at which it is invoiced to the customer. If the milestone payment exceeds the revenue recognised to date under the cost-to-cost method then the Group recognises a contract liability for the difference. There is no significant financing component in construction contracts with customers as the period between the recognition of revenue under the cost-to-cost method and the milestone payment is always less than one year.

##### ***Rendering of services***

The Group provides professional services in the construction industries. Such services are recognised as a performance obligation satisfied over time. Revenue is recognised for these services based on the stage of completion of the contract. The directors have assessed that the stage of completion determined as the proportion of the total time expected to render services that has elapsed at the end of the reporting period is an appropriate measure of progress towards complete satisfaction of these performance obligations under IFRS 15. Payment for rendering of services is not due from the customer until the services are complete and therefore a contract asset is recognised over the period in which the services are performed representing the entity's right to consideration for the services performed to date. When the customer prepays the full or part of the contract amount, the transaction price received by the Group is recognised as a contract liability until the services provided to the customer.

##### **Foreign currency transactions**

In preparing the consolidated financial statements of the Group, transactions in currencies other than the entity's functional currency (foreign currencies) are recognised at the rates of exchange prevailing at the dates of the transactions. At the end of each reporting period, monetary items denominated in foreign currencies are retranslated at the rates prevailing at that date. Non-monetary items carried at fair value that are denominated in foreign currencies are retranslated at the rates prevailing at the date when the fair value was determined. Non-monetary items that are measured in terms of historical cost in a foreign currency are not retranslated.

##### **Compensation and employee benefit costs**

Remuneration to employees in respect of services rendered during the reporting period, including accruals for unused vacation and bonuses and payroll taxes, is recognised as an expense in the period in which it is incurred.



## **"PROKON" LIMITED LIABILITY COMPANY**

### **NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2019 (in Azerbaijani Manats)**

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#### **5 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

In accordance with the requirements of the Republic of Azerbaijan legislation, pension payments are calculated by an employer as certain percentages of salary expenses and transferred to the pension fund of the Republic of Azerbaijan. This expense is charged to the statement of comprehensive income in the period in which the related salaries are earned. Upon retirement, all retirement benefit payments are made by the pension fund. The Group does not have any pension arrangements separate from the state pension system of the Republic of Azerbaijan. In addition, the Group has no post-retirement benefits or other significant compensated benefits requiring accrual.

#### **Taxation**

Income tax expense represents the sum of the tax currently payable, deferred tax and estimated reassessments, if such are relevant given the varying interpretations of the local tax code.

#### ***Current tax***

The tax currently payable is based on taxable profit for the year. Taxable profit differs from profit as reported in the statement of profit or loss and comprehensive income because of items of income or expense that are taxable or deductible in other years and items that are never taxable or deductible. The Group's liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the end of the reporting period.

#### ***Deferred tax***

Deferred tax is recognised on temporary differences between the carrying amounts of assets and liabilities in the consolidated financial statements and the corresponding tax bases used in the computation of taxable profit. Deferred tax liabilities are generally recognised for all taxable temporary differences. Deferred tax assets are generally recognised for all deductible temporary differences to the extent that it is probable that taxable profits will be available against which of those deductible temporary differences can be utilised.

The carrying amount of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

Deferred tax liabilities and assets are measured at the tax rates that are expected to apply in the period in which the liability is settled or the asset realised, based on tax rates (and tax laws) that have been enacted or substantively enacted by the end of the reporting period.

The measurement of deferred tax liabilities and assets reflects the tax consequences that would follow from the manner in which the Group expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities.

#### ***Current and deferred tax for the year***

Current and deferred tax are recognised in profit or loss, except when they relate to items that are recognised in other comprehensive income or directly in equity, in which case, the current and deferred tax are also recognised in other comprehensive income or directly in equity, respectively.

#### ***Operating taxes***

Azerbaijan also has various other taxes, which are assessed on the Group's activities. These taxes are included as a component of operating expenses in the statement of comprehensive income.

## **"PROKON" LIMITED LIABILITY COMPANY**

### **NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2019 (in Azerbaijani Manats)**

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#### **5 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

##### **Property and equipment**

Property and equipment are carried at historical cost less accumulated depreciation and recognised impairment loss, if any. Depreciation is charged on the carrying value of property and equipment and is designed to write off assets over their useful economic lives.

Depreciation is calculated on a straight-line basis at the following annual prescribed rates:

	<u>Useful lives in years</u>
Machinery and equipment	5 -10
Motor vehicles	5
Furniture and other fixed assets	4 - 10

An item of equipment is derecognised upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising on the disposal or retirement of an item of equipment is determined as the difference between the sales proceeds and the carrying amount of the asset and is recognized in statement of profit or loss and other comprehensive income in the period in which property is derecognised.

##### **Intangible assets**

Intangible assets with finite useful lives that are acquired separately are carried at cost less accumulated amortisation and accumulated impairment losses. Amortisation is recognized on a straight-line basis over their estimated useful lives, which is 5 to 15 years. The estimated useful life and amortisation method are reviewed at the end of each reporting period, with the effect of any changes in estimate being accounted for on a prospective basis. The Group does not have intangible assets with indefinite useful life as at year end.

##### **Impairment of tangible and intangible assets**

At the end of each reporting period, the Group reviews the carrying amounts of its tangible and intangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Where it is not possible to estimate the recoverable amount of an individual asset, the Group estimates the recoverable amount of the cash-generating unit to which the asset belongs. Where a reasonable and consistent basis of allocation can be identified, corporate assets are also allocated to individual cash-generating units, or otherwise they are allocated to the smallest Group of cash-generating units for which a reasonable and consistent allocation basis can be identified.

Recoverable amount is the higher of fair value less costs to sell and value in-use. In assessing value in-use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset is estimated to be less than its carrying amount, the carrying amount of the asset is reduced to its recoverable amount. An impairment loss is recognised immediately in profit or loss.

## **"PROKON" LIMITED LIABILITY COMPANY**

### **NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2019 (in Azerbaijani Manats)**

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#### **5 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

Where an impairment loss subsequently reverses, the carrying amount of the asset is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset in prior years. A reversal of an impairment loss is recognised immediately in profit or loss.

##### **Inventories**

Inventories, consisting primarily of construction materials and supplies are measured at the lower of cost and net realizable value. The cost of inventories is based on weighted average cost principal, and includes expenditure incurred in acquiring the inventories, production or conversion costs and other costs incurred in bringing them to their existing location and condition. In the case of manufactured inventories and work in progress, cost includes an appropriate share of production overheads based on normal operating capacity.

Net realizable value is the estimated selling price in the ordinary course of business, less the estimated costs of completion and selling expenses.

##### **Prepayments**

Prepayments are carried at cost less accumulated impairment losses. A prepayment is classified as non-current when the goods or services relating to the prepayment are expected to be obtained after one year, or when the prepayment relates to an asset which will itself be classified as non-current upon initial recognition. Prepayments to acquire assets are transferred to the carrying amount of the asset once the Group has obtained control of the asset and it is probable that future economic benefits associated with the asset will flow to the Group. If there is an indication that the assets, goods or services relating to a prepayment will not be received, the carrying value of the prepayment is written down accordingly and a corresponding impairment loss is recognised in profit or loss for the period.

##### **Investment in an associate**

An associate is an entity over which the Group has significant influence. Significant influence is the power to participate in the financial and operating policy decisions of the investee but is not control or joint control over those policies.

The results and assets and liabilities of associates are incorporated in these consolidated financial statements using the equity method of accounting. Under the equity method, an investment in an associate is initially recognised in the consolidated statement of financial position at cost and adjusted thereafter to recognise the Group's share of the profit or loss and other comprehensive income of the associate. When the Group's share of losses of an associate exceeds the Group's interest in that associate (which includes any long-term interests that, in substance, form part of the Group's net investment in the associate), the Group stops recognising its share of further losses. Additional losses are recognised only to the extent that the Group has incurred legal or constructive obligations or made payments on behalf of the associate.

When necessary, the entire carrying amount of the investment (including goodwill) is tested for impairment in accordance with IAS 36 Impairment of Assets as a single asset by comparing its recoverable amount (higher of value in use and fair value less costs to sell) with its carrying amount. Any impairment loss recognised, forms part of the carrying amount of the investment. Any reversal of that impairment loss is recognized in accordance with IAS 36 to the extent that the recoverable amount of the investment subsequently increases.

When the Group reduces its ownership interest in an associate but the Group continues to use the equity method, the Group reclassifies to profit or loss the proportion of the gain or loss that had previously been recognised in other comprehensive income relating to that reduction in ownership interest if that gain or loss would be reclassified to profit or loss on the disposal of the related assets or liabilities.

## "PROKON" LIMITED LIABILITY COMPANY

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2019 (in Azerbaijani Manats)

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#### 5 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

When a group entity transacts with an associate of the Group, profits and losses resulting from the transactions with the associate are recognised in the Group's consolidated financial statements only to the extent of interests in the associate that are not related to the Group. For further information refer to Note 25

##### **Leases**

The Group assesses at contract inception whether a contract is, or contains, a lease. That is, if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration.

##### **Group as a lessee**

The Group applies a single recognition and measurement approach for all leases, except for short-term leases and leases of low-value assets. The Group recognises lease liabilities to make lease payments and right-of-use assets representing the right to use the underlying assets.

##### **i) Right-of-use assets**

The Group recognises right-of-use assets at the commencement date of the lease (i.e., the date the underlying asset is available for use). Right-of-use assets are measured at cost, less any accumulated depreciation and impairment losses, and adjusted for any remeasurement of lease liabilities. The cost of right-of-use assets includes the amount of lease liabilities recognised, initial direct costs incurred, and lease payments made at or before the commencement date less any lease incentives received. Right-of-use assets are depreciated on a straight-line basis over the shorter of the lease term and the estimated useful lives of the assets, as follows:

	<u>Useful lives in years</u>
Machinery and equipment	1 - 2.5
Workshop buildings	1.5 - 2.5
Motor vehicles	2 - 3

If ownership of the leased asset transfers to the Group at the end of the lease term or the cost reflects the exercise of a purchase option, depreciation is calculated using the estimated useful life of the asset. The right-of-use assets are also subject to impairment. Refer to the accounting policies in section Impairment of tangible and intangible assets.

##### **ii) Lease liabilities**

At the commencement date of the lease, the Group recognises lease liabilities measured at the present value of lease payments to be made over the lease term. The lease payments include fixed payments (including in-substance fixed payments) less any lease incentives receivable, variable lease payments that depend on an index or a rate, and amounts expected to be paid under residual value guarantees. The lease payments also include the exercise price of a purchase option reasonably certain to be exercised by the Group and payments of penalties for terminating the lease, if the lease term reflects the Group exercising the option to terminate.

Variable lease payments that do not depend on an index or a rate are recognised as expenses (unless they are incurred to produce inventories) in the period in which the event or condition that triggers the payment occurs.

Extension and termination options are included in a number of leases across the Group. These terms are used to maximise operational flexibility in terms of managing the assets used in the Group's operations. Extension options (or period after termination options) are only included in the lease term if the lease is reasonably certain to be extended (or not terminated). Lease payments to be made under reasonably certain extension options are also included in the measurement of the liability.

## **"PROKON" LIMITED LIABILITY COMPANY**

### **NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2019 (in Azerbaijani Manats)**

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#### **5 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

In calculating the present value of lease payments, the Group uses its incremental borrowing rate at the lease commencement date because the interest rate implicit in the lease is not readily determinable.

To determine the incremental borrowing rate, the Group:

- where possible, uses recent third-party financing received by the individual lessee as a starting point, adjusted to reflect changes in financing conditions since third party financing was received,
- uses a build-up approach that starts with a risk-free interest rate adjusted for credit risk, and makes adjustments specific to the lease, e.g. term, country, currency and collateral.

After the commencement date, the amount of lease liabilities is increased to reflect the accretion of interest and reduced for the lease payments made. In addition, the carrying amount of lease liabilities is remeasured if there is a modification, a change in the lease term, a change in the lease payments (e.g., changes to future payments resulting from a change in an index or rate used to determine such lease payments) or a change in the assessment of an option to purchase the underlying asset.

#### ***iii) Short-term leases and leases of low-value assets***

The Group applies the short-term lease recognition exemption to its short-term leases of machinery and equipment (i.e., those leases that have a lease term of 12 months or less from the commencement date and do not contain a purchase option). It also applies the lease of low-value assets recognition exemption to leases that are considered to be low value. Lease payments on short-term leases and leases of low-value assets are recognised as expense on a straight-line basis over the lease term.

#### **Provisions and contingencies**

##### ***Provisions***

Provisions are recognized when the Group has a present obligation (legal or constructive) as a result of a past event, it is probable that the Group will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation.

The amount recognized as a provision is the best estimate of the consideration required to settle the present obligation at each reporting date, taking into account the risks and uncertainties surrounding the obligation. When a provision is measured using the cash flows estimated to settle the present obligation, its carrying amount is the present value of those cash flows (where the effect of the time value of money is material).

##### ***Contingencies***

Contingent liabilities attributable to specific events are disclosed unless the probability of an outflow of resources embodying economic benefits is remote. Contingent assets are not recognized in the statement of financial position but are disclosed when an inflow of economic benefits is probable.

##### ***Financial instruments***

Financial assets and financial liabilities are recognized when the Group becomes a party to the contractual provisions of the instrument.

## **"PROKON" LIMITED LIABILITY COMPANY**

### **NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2019 (in Azerbaijani Manats)**

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#### **5 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

Financial assets and financial liabilities are initially measured at fair value. Transaction costs that are directly attributable to the acquisition or issue of financial assets and financial liabilities (other than financial assets and financial liabilities at fair value through profit or loss) are added to or deducted from the fair value of the financial assets or financial liabilities, as appropriate, on initial recognition. Transaction costs directly attributable to the acquisition of financial assets or financial liabilities at fair value through profit or loss are recognized immediately in profit or loss.

##### ***Cash and cash equivalents***

Cash and cash equivalents comprise bank balances, cash in transit, cash deposits with banks with original maturities of three months or less and petty cash.

*Restricted cash.* At 31 December 2018, cash of AZN 6,830,119 was pledged as collateral for loans obtained from Pasha Bank for the purpose of providing financial assurance that the Company will fulfil its obligations for loan repayments when they become due. The cash collateral was released during 2019 in light of the settlement of obligation.

##### ***Financial assets***

Financial assets of the Group are classified in the measurement category of amortised cost (AC). The classification depends on the nature and purpose of the financial assets and is determined at the time of initial recognition.

##### ***Effective interest method***

The effective interest method is a method of calculating the amortized cost of a debt instrument and of allocating interest income over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash receipts (including all fees and points paid or received that form an integral part of the effective interest rate transaction costs and other premiums or discounts) through the expected life of the debt instrument, or, where appropriate, a shorter period, to the net carrying amount on initial recognition.

##### ***Loans and receivables***

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. Loans and receivables including trade and other receivables are measured at amortized cost using the effective interest method, less any impairment. Interest income is recognized by applying the effective interest rate.

##### ***Impairment of financial assets***

The Group recognises a loss allowance for expected credit losses on investments in debt instruments that are measured at amortised cost. The amount of expected credit losses is updated at each reporting date to reflect changes in credit risk since initial recognition of the respective financial instrument.

The expected credit losses on trade receivables are estimated using a provision matrix based on the Group's historical credit loss experience, adjusted for factors that are specific to the debtors, general economic conditions, credit ratings and an assessment of both the current as well as the forecast direction of conditions at the reporting date, including time value of money where appropriate.

## **"PROKON" LIMITED LIABILITY COMPANY**

### **NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2019 (in Azerbaijani Manats)**

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#### **5 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

For other financial instruments, the Group recognises lifetime ECL when there has been a significant increase in credit risk since initial recognition. However, if the credit risk on the financial instrument has not increased significantly since initial recognition, the Group measures the loss allowance for that financial instrument at an amount equal to 12-month ECL.

Lifetime ECL represents the expected credit losses that will result from all possible default events over the expected life of a financial instrument. In contrast, 12-month ECL represents the portion of lifetime ECL that is expected to result from default events on a financial instrument that are possible within 12 months after the reporting date.

##### *(i) Significant increase in credit risk*

In assessing whether the credit risk on a financial instrument has increased significantly since initial recognition, the Group compares the risk of a default occurring on the financial instrument at the reporting date with the risk of a default occurring on the financial instrument at the date of initial recognition. In making this assessment, the Group considers both quantitative and qualitative information that is reasonable and supportable, including historical experience and forward-looking information that is available without undue cost or effort. Forward-looking information considered includes the future prospects of the industries in which the Group's debtors operate, obtained from economic expert reports, financial analysts, governmental bodies, relevant think-tanks and other similar organisations, as well as consideration of various external sources of actual and forecast economic information that relate to the Group's core operations.

In particular, the following information is taken into account when assessing whether credit risk has increased significantly since initial recognition:

- An actual or expected significant deterioration in the financial instrument's external (if available) or internal credit rating;
- Significant deterioration in external market indicators of credit risk for a particular financial instrument, e.g. a significant increase in the credit spread, the credit default swap prices for the debtor, or the length of time or the extent to which the fair value of a financial asset has been less than its amortised cost;
- Existing or forecast adverse changes in business, financial or economic conditions that are expected to cause a significant decrease in the debtor's ability to meet its debt obligations;
- An actual or expected significant deterioration in the operating results of the debtor;
- Significant increases in credit risk on other financial instruments of the same debtor;
- An actual or expected significant adverse change in the regulatory, economic, or technological environment of the debtor that results in a significant decrease in the debtor's ability to meet its debt obligations.

Irrespective of the outcome of the above assessment, the Group presumes that the credit risk on a financial asset has increased significantly since initial recognition when contractual payments are more than 30 days past due, unless the Group has reasonable and supportable information that demonstrates otherwise.

Despite the foregoing, the Group assumes that the credit risk on a financial instrument has not increased significantly since initial recognition if the financial instrument is determined to have low credit risk at the reporting date. A financial instrument is determined to have low credit risk if:

## **"PROKON" LIMITED LIABILITY COMPANY**

### **NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2019 (in Azerbaijani Manats)**

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#### **5 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

1. The financial instrument has a low risk of default,
2. The debtor has a strong capacity to meet its contractual cash flow obligations in the near term, and
3. Adverse changes in economic and business conditions in the longer term may, but will not necessarily, reduce the ability of the borrower to fulfil its contractual cash flow obligations.

The Group considers a financial asset to have low credit risk when the asset has external credit rating of 'investment grade' in accordance with the globally understood definition or if an external rating is not available, the asset has an internal rating of 'performing'. Performing means that the counterparty has a strong financial position and there is no past due amounts.

The Group regularly monitors the effectiveness of the criteria used to identify whether there has been a significant increase in credit risk and revises them as appropriate to ensure that the criteria are capable of identifying significant increase in credit risk before the amount becomes past due.

##### *(ii) Definition of default*

If historical experience indicates that financial assets, for which information developed internally or obtained from external sources indicates that the debtor is unlikely to pay its creditors, including the Group, in full, the Group considers this as an event of default for internal risk management purposes.

Irrespective of the above analysis, the Group considers that default has occurred when a financial asset is more than 90 days past due unless the Group has reasonable and supportable information to demonstrate that a more lagging default criterion is more appropriate.

##### *(iii) Credit-impaired financial assets*

A financial asset is credit-impaired when one or more events that have a detrimental impact on the estimated future cash flows of that financial asset have occurred. Evidence that a financial asset is credit-impaired includes observable data about the following events:

- (a) Significant financial difficulty of the issuer or the borrower;
- (b) A breach of contract, such as a default or past due event (see (ii) above);
- (c) The lender(s) of the borrower, for economic or contractual reasons relating to the borrower's financial difficulty, having granted to the borrower a concession(s) that the lender(s) would not otherwise consider;
- (d) It is becoming probable that the borrower will enter bankruptcy or other financial reorganisation; or
- (e) The disappearance of an active market for that financial asset because of financial difficulties.

##### *(iv) Write-off policy*

The Group writes off a financial asset when there is information indicating that the debtor is in severe financial difficulty and there is no realistic prospect of recovery, e.g. when the debtor has been placed under liquidation or has entered into bankruptcy proceedings, or in the case of trade receivables, when the amounts are over two years past due, whichever occurs sooner. Financial assets written off may still be subject to enforcement activities under the Group's recovery procedures, taking into account legal advice where appropriate. Any recoveries made are recognised in profit or loss.



## **"PROKON" LIMITED LIABILITY COMPANY**

### **NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2019 (in Azerbaijani Manats)**

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#### **5 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

##### *(v) Measurement and recognition of expected credit losses*

The measurement of expected credit losses is a function of the probability of default, loss given default (i.e. the magnitude of the loss if there is a default) and the exposure at default. The assessment of the probability of default and loss given default is based on historical data adjusted by forward-looking information as described above. As for the exposure at default, for financial assets, this is represented by the assets' gross carrying amount at the reporting date.

For financial assets, the expected credit loss is estimated as the difference between all contractual cash flows that are due to the Group in accordance with the contract and all the cash flows that the Group expects to receive, discounted at the original effective interest rate.

If the Group has measured the loss allowance for a financial instrument at an amount equal to lifetime ECL in the previous reporting period, but determines at the current reporting date that the conditions for lifetime ECL are no longer met, the Group measures the loss allowance at an amount equal to 12-month ECL at the current reporting date, except for assets for which simplified approach was used.

The Group recognises an impairment gain or loss in profit or loss for all financial instruments with a corresponding adjustment to their carrying amount through a loss allowance account for which the loss allowance is recognised in other comprehensive income and accumulated in the investment revaluation reserve, and does not reduce the carrying amount of the financial asset in the statement of financial position.

##### ***Derecognition of financial assets***

The Group derecognizes a financial asset only when the contractual rights to the cash flows from the asset expire; or when it transfers the financial assets and substantially all the risk and rewards of ownership of the asset to another entity. If the Group neither transfers nor retains substantially all the risk and rewards of ownership and continues to control the transferred asset, the Group recognizes its retained interest in the asset and an associated liability for amounts it may have to pay. If the Group retains substantially all the risks and rewards of ownership of a transferred financial asset, the Group continues to recognize the financial asset and also recognizes a collateralized borrowing for the proceeds received.

On derecognition of a financial asset in its entirety, the difference between the asset's carrying amount and the sum of the consideration received and receivable and the cumulative gain or loss that had been recognized in other comprehensive income and accumulated in equity is recognized in profit or loss.

#### **Financial liabilities and equity instruments**

##### ***Classification as debt or equity***

Debt and equity instruments issued by a Group are classified as either financial liabilities or as equity in accordance with the substance of the contractual arrangements and the definitions of a financial liability and an equity instrument.

##### ***Financial liabilities***

Financial liabilities (other than financial guarantee), including trade and other payables are initially measured at fair value, net of transaction costs. Financial liabilities are subsequently measured at amortized cost using the effective interest method, with interest expense recognized on an effective yield basis. Derecognition of financial liabilities.

## **"PROKON" LIMITED LIABILITY COMPANY**

### **NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2019 (in Azerbaijani Manats)**

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#### **5 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

The Group derecognises financial liabilities when, and only when, the Group's obligations are discharged, cancelled or they expire. The difference between the carrying amount of the financial liability derecognised and the consideration paid and payable, including any non-cash assets transferred or liabilities assumed, is recognised in statement of comprehensive income.

**Dividends.** Dividends are recorded as a liability and deducted from equity in the period in which they are declared and approved. Any dividends declared after the reporting period and before the consolidated financial statements are authorised for issue are disclosed in the subsequent events note.

**Amendment of the consolidated financial statements after issue.** Any changes to these consolidated financial statements after issue require approval of the Group's management who authorised these consolidated financial statements for issue.

#### **6. CRITICAL ACCOUNTING JUDGEMENTS AND KEY SOURCES OF ESTIMATION UNCERTAINTY**

The preparation of financial statements in conformity with IFRSs requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimates are revised and in any future periods affected.

##### ***Initial recognition of related party transactions.***

In the normal course of business the Group enters into transactions with its related parties. IFRS 9 requires initial recognition of financial instruments based on their fair values. Judgement is applied in determining if transactions are priced at market or non-market interest rates, where there is no active market for such transactions. The basis for judgement is pricing for similar types of transactions with unrelated parties and effective interest rate analyses.

##### ***Taxation***

Significant judgment is required in determining the provision for income taxes. The Group recognizes liabilities for anticipated additional tax assessments as a result of tax audits based on estimates of whether it is probable that additional taxes will be due. Where the final tax outcome of these matters is different from the amounts that were initially recorded, such differences will impact the income tax provisions in the period in which such determinations are made.

Deferred tax assets are recognised to the extent that it is probable that taxable profit will be available against which the deferred tax assets can be utilised. Significant management judgment is required to determine the amount of deferred tax assets that can be recognised, based upon the likely timing and level of future taxable profits together with future tax planning strategies.

## **"PROKON" LIMITED LIABILITY COMPANY**

### **NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2019 (in Azerbaijani Manats)**

---

#### **6 CRITICAL ACCOUNTING JUDGEMENTS AND KEY SOURCES OF ESTIMATION UNCERTAINTY (CONTINUED)**

##### ***ECL measurement***

Measurement of ECLs is a significant estimate that involves determination methodology, models and data inputs. The following components have a major impact on credit loss allowance: definition of default, Significant increase in credit risk ("SICR"), probability of default ("PD"), exposure at default ("EAD"), and loss given default ("LGD"), as well as models of macro-economic scenarios. The Company regularly reviews and validates the models and inputs to the models to reduce any differences between expected credit loss estimates and actual credit loss experience.

##### ***VAT recoverable***

The current tax legislation of the Republic of Azerbaijan provides for the following input VAT recovery options:

- Credit against the output VAT;
- Offset with other corporate tax liabilities;
- Claim for the monetary refund from the National Treasury of the Republic of Azerbaijan.

Management makes an estimation that the Group will offset the VAT recoverable with its output VAT and other corporate tax liabilities.

##### ***Profitability of the construction contract***

The margins originally estimated by the Group may reduce or increase due to higher or lower costs, respectively, incurred by the Group during contract execution. Generally, when the Group's policies and procedures to identify, monitor and manage costs for contract execution do not reflect the duration and complexity of the contract, or they are no longer accurate following the occurrence of unforeseeable events, the Group's results and balance sheet may be impacted. The Group has an experience and managerial capacity to perform controlling policies procedures and functions in order to track execution of the contract and accurately reflect the duration and complexity of it. As of 31 December 2019, major contracts under which the Group is operating were assessed as profitable. Estimates of revenues, costs or extent of progress toward completion is constantly monitored by the management at the end of each reporting period and revised, if circumstances change.

##### ***Lease - Extension and termination options***

Extension and termination options are included in a property lease across the Group. These are used to maximise operational flexibility in terms of managing the assets used in the Group's operations.

In determining the lease term, management considers all facts and circumstances that create an economic incentive to exercise an extension option, or not exercise a termination option. Extension options (or periods after termination options) are only included in the lease term if the lease is reasonably certain to be extended (or not terminated).

For leases of buildings, the following factors are normally the most relevant:

- If there are significant penalties to terminate (or not extend), the Group is typically reasonably certain to extend (or not terminate).
- If any leasehold improvements are expected to have a significant remaining value, the Group is typically reasonably certain to extend (or not terminate).

## **"PROKON" LIMITED LIABILITY COMPANY**

### **NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2019 (in Azerbaijani Manats)**

---

#### **6 CRITICAL ACCOUNTING JUDGEMENTS AND KEY SOURCES OF ESTIMATION UNCERTAINTY (CONTINUED)**

- Otherwise, the Group considers other factors including historical lease durations and the costs and business disruption required to replace the leased asset.

The extension options in office leases have not been included in the lease liability, because the Group could replace the assets without significant cost or business disruption.

The lease term is reassessed if an option is actually exercised (or not exercised) or the Group becomes obliged to exercise (or not exercise) it. The assessment of reasonable certainty is only revised if a significant event or a significant change in circumstances occurs, which affects this assessment, and that is within the control of the lessee. During the current financial year there is no the revision of lease term to reflect the effect of exercising extension and termination options occurred.

#### ***Accruals***

Accrual posting refers to a recognition of a cost or income item, belonging to a given accounting period, but not accounted at the closing date of the relevant period:

- Due to the absence of the relevant documentation mandatory to insert/release related good receipt/service entry sheet within the deadline for the accounting period subject to closure.
- Due to the fact that the payable invoices are not received or accounted within the deadline for the accounting period subject to closure, for costs not supported by purchase order.
- Due to the fact that the receivable invoices are not issued and accounted within the deadline for the accounting period (month) subject to closure. refer to the accounting period (month) whose costs or incomes items pertains and in which they must be accounted. Cost and revenue related to:
  - goods must be accounted in the month in which the property is transferred (partially or totally), mean as the transfer of the risks and benefits;
  - services must be accounted in the month in which the service is rendered and therefore provide a benefit to the Company. In the case of services for which the fruition is linearly distributed over the time, the cost or income item must be recognized proportionally over the time.

The management makes an estimation and reflects the best estimate of accruals in the financial statements.

## “PROKON” LIMITED LIABILITY COMPANY

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2019 (in Azerbaijani Manats)

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#### 6 CRITICAL ACCOUNTING JUDGEMENTS AND KEY SOURCES OF ESTIMATION UNCERTAINTY (CONTINUED)

##### *Budgeted costs and revenue recognition*

The revenue of the Group is mainly derived from a long-term contract. The unit of account in IFRS 15 is a performance obligation. A contract's transaction price is allocated to performance obligation and recognised as revenue when, or as, the performance obligation is satisfied. Performance obligations of the Company are satisfied over time as work. Because of control transferring over time, revenue is recognised based on the extent of progress towards completion of the performance obligation. The selection of the method to measure progress towards completion requires judgment and is based on the nature of the products or services to be provided. Cost-to-cost measure of progress is used for the contract because it best depicts the transfer of control to the customer that occurs as the Company incurs costs on the contract. Under the cost-to-cost measure of progress, the extent of progress towards completion is measured based on the ratio of costs incurred to date to the total estimated costs at completion of the performance obligation. Revenues, including estimated fees or profits, are recorded proportionally as costs are incurred. Due to the nature of the work required to be performed, the estimation of total revenue and cost at completion is complex, subject to many variables, and requires significant judgment. The Group includes estimated amounts in the transaction price when it believes it has an enforceable right to the modification, the amount can be estimated reliably, and its realization is probable. The estimated amounts are included in the transaction price to the extent it is probable that a significant reversal of cumulative revenue recognised will not occur when the uncertainty associated with the variable consideration is resolved.

The cost controllers of the Group estimate total contract costs based on their experience and then adjust these estimates for specific risks, such as technical risks associated with a new design. Costs associated with specific risks are estimated by assessing the probability that conditions arising from these specific risks will affect the total cost to complete the project. After work on a project begins, assumptions that form the basis for the calculation of total project cost are examined on a regular basis and the estimates are updated to reflect the most current information and management's best judgment.

Adjustments to estimates of contract revenue, total contract cost, or extent of progress toward completion are often required as work progresses under the contract and as experience is gained, even though the scope of work required under the contract may not change. The nature of accounting for long-term contracts is such that refinements of the estimating process for changing conditions and new developments are continuous and characteristic of the process. Consequently, the amount of revenue recognised over time is sensitive to changes in the Group's estimates of total contract costs.

#### 7. REVENUE

In Azerbaijani Manats	<u>2019</u>	<u>2018</u>
Construction contract revenue	52,343,815	20,261,895
Provision of services	2,001,441	25,679
Sale of goods	1,340,541	-
Other revenue	-	9,636,461
<b>Total revenue</b>	<b><u>55,685,797</u></b>	<b><u>29,924,035</u></b>

**“PROKON” LIMITED LIABILITY COMPANY**

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS  
FOR THE YEAR ENDED DECEMBER 31, 2019  
(in Azerbaijani Manats)**

**7 REVENUE (CONTINUED)**

The Group entered into construction contracts to complete various construction, design and installation services for numerous customers. The main construction contract signed with TCM-KT JV Azerbaijan LLC in 2018 is for the construction scope at HAOR (Heydar Aliyev Oil Refinery).

Timing of revenue recognition (for each revenue stream) is as follows:

In Azerbaijani Manats	2019	2018
At a point in time	3,341,982	9,662,140
Over time	52,343,815	20,261,895
<b>Total revenue from contracts with customers</b>	<b>55,685,797</b>	<b>29,924,035</b>

**8. COST OF SALES**

<i>In Azerbaijani Manats</i>	<b>Note</b>	<b>2019</b>	<b>2018</b>
Services of subcontractors		32,897,600	8,394,835
Staff costs		6,887,700	7,412,937
Materials and components used		1,914,912	1,066,545
Depreciation and amortisation	13,19	1,711,342	126,693
Cost of goods sold		1,094,402	-
Short-term lease expense for property and equipment	19	893,436	528,259
Meal expenses		403,734	452,179
Fuel expenses		237,785	191,772
Insurance costs		192,184	31,320
Repairs and maintenance services		405,537	7,012
Transportation services		87,702	218,318
Other		1,785,696	88,292
<b>Total cost of sales</b>		<b>48,512,030</b>	<b>18,518,162</b>

Included in staff costs are statutory social security contributions of AZN 973,192 (2018: AZN 1,311,280).

**9. OTHER OPERATING EXPENSES**

<i>In Azerbaijani Manats</i>	<b>Note</b>	<b>2019</b>	<b>2018</b>
Professional services		1,718,621	1,314,474
Staff costs		826,265	1,251,464
Provisions		-	259,007
Depreciation and amortisation	13,19	137,168	62,202
Business trip expenses		185,430	210,970
Bank charges		140,698	199,122
Repairs and maintenance		113,956	206,149
Communication expenses		22,695	27,444
Rent expenses		21,000	333,011
Tax penalties and interest		1,333	79,726
Other		20,176	405,680
<b>Total cost of sales</b>		<b>3,187,341</b>	<b>4,349,249</b>

Included in staff costs are statutory social security contributions of AZN 110,995 (2018: AZN 211,955).

**“PROKON” LIMITED LIABILITY COMPANY**

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS  
FOR THE YEAR ENDED DECEMBER 31, 2019  
(in Azerbaijani Manats)**

**9 OTHER OPERATING EXPENSES (CONTINUED)**

Professional services are mostly comprised of services rendered by the parent company to the Group, such as financial, legal, internal audit, procurement and other services. Provisions include provision for trade receivables balance and loan given to associate.

**10. FINANCE COSTS**

	Note	<u>31 December 2019</u>	<u>31 December 2018</u>
Interest on bonds	24	1,098,903	454,292
Interest on bank loans		225,108	7,257
Interest on lease liabilities		260,150	-
<b>Total finance costs</b>		<b><u>1,584,161</u></b>	<b><u>461,549</u></b>

**11. INCOME TAX EXPENSE**

<i>Year ended</i>	<u>31 December 2019</u>	<u>31 December 2018</u>
Current income tax expense	1,390,614	2,208,067
Deferred tax benefit	(953,612)	(906,679)
<b>Total income tax expense</b>	<b><u>437,002</u></b>	<b><u>1,301,388</u></b>

The income tax benefit for the year calculated at Azerbaijani statutory income tax rate of 20% can be reconciled to the accounting profit as follows:

<i>Year ended</i>	<u>31 December 2019</u>	<u>31 December 2018</u>
Profit before tax	3,312,605	3,789,283
Income tax expense calculated at 20%	662,521	757,857
Overprovision of current tax in prior years	(225,519)	-
Effect of non-deductible expense	-	543,531
<b>Income tax expense recognized in profit or loss</b>	<b><u>437,002</u></b>	<b><u>1,301,388</u></b>

**12. DEFERRED TAX**

Movement in temporary differences during the respective years is as follows:

<b>Tax effect of deductible/(taxable) temporary differences</b>	<u>December 31, 2018</u>	<u>Recognised in profit or loss</u>	<u>December 31, 2019</u>
Trade and other receivables	145,768	(1,953,364)	(1,807,596)
Advances given and prepaid expenses	-	108,443	108,443
Property plant and equipment	32,398	(467,659)	(435,261)
Inventory	-	(356,940)	(356,940)
Right-of-use assets	-	(673,693)	(673,693)
Bank loans	26,357	(26,357)	-
Lease liabilities	-	697,653	697,653
Contract assets and liabilities	-	3,032,032	3,032,032
Trade and other payables	17,334	593,497	610,831
<b>Net deferred tax asset</b>	<b><u>221,857</u></b>	<b><u>953,612</u></b>	<b><u>1,175,469</u></b>

**“PROKON” LIMITED LIABILITY COMPANY**

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS  
FOR THE YEAR ENDED DECEMBER 31, 2019  
(in Azerbaijani Manats)**

**12 DEFERRED TAX (CONTINUED)**

<b>Tax effect of deductible/(taxable) temporary differences</b>	<b>December 31, 2017</b>	<b>Recognised in profit or loss</b>	<b>December 31, 2018</b>
Trade and other receivables	(1,603,212)	1,748,980	145,768
Property plant and equipment	15,825	16,573	32,398
Bank Loans	-	26,357	26,357
Trade and other payables	902,565	(885,231)	17,334
<b>Net deferred tax (liability) / asset</b>	<b>(684,822)</b>	<b>906,679</b>	<b>221,857</b>

Company elects “cash method” for tax accounting in profit tax declaration. Thus, material differences with IFRS base are expected. However, Company reported no tax losses in prior tax periods and has been profitable per tax book. Net deferred tax balance originates mostly because of differences in cash and accrual basis accounting for contract assets, liabilities and accounts receivable. Such differences are of temporary short-term nature and expected to be utilised over the next period. Company has sufficient future taxable profits built upon existing and potential opportunities. For more information refer to Note 26.

**13. PROPERTY AND EQUIPMENT**

Movements in the carrying amount of property and equipment were as follows:

<i>In Azerbaijani Manats</i>	<b>Machinery and equipment</b>	<b>Motor vehicles</b>	<b>Furniture and office equipment</b>	<b>Total</b>
Cost at 1 January 2018	715,163	78,692	187,250	981,105
Accumulated depreciation	(267,056)	(26,066)	(56,481)	(349,603)
<b>Carrying amount at 1 January 2018</b>	<b>448,107</b>	<b>52,626</b>	<b>130,769</b>	<b>631,502</b>
Additions	3,909	132,441	30,491	166,841
Depreciation charge	(126,693)	(17,359)	(44,438)	(188,490)
<b>Carrying amount at 31 December 2018</b>	<b>325,323</b>	<b>167,709</b>	<b>116,822</b>	<b>609,854</b>
Cost at 1 January 2019	719,073	211,133	217,741	1,147,947
Accumulated depreciation	(393,749)	(43,424)	(100,919)	(538,093)
<b>Carrying amount at 1 January 2019</b>	<b>325,323</b>	<b>167,709</b>	<b>116,822</b>	<b>609,854</b>
Additions	8,006,760	556,322	252,030	8,815,112
Depreciation charge	(664,739)	(105,235)	(71,034)	(841,008)
<b>Carrying amount at 31 December 2019</b>	<b>7,655,777</b>	<b>618,796</b>	<b>309,385</b>	<b>8,583,958</b>
Cost at 31 December 2019	8,714,266	767,456	481,338	9,963,059
Accumulated depreciation	(1,058,488)	(148,660)	(171,953)	(1,379,102)
<b>Carrying amount at 31 December 2019</b>	<b>7,655,777</b>	<b>618,796</b>	<b>309,385</b>	<b>8,583,958</b>



**“PROKON” LIMITED LIABILITY COMPANY**

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS  
FOR THE YEAR ENDED DECEMBER 31, 2019  
(in Azerbaijani Manats)**

**14. TRADE AND OTHER RECEIVABLES**

	<b>31 December 2019</b>	<b>31 December 2018</b>
Trade receivables	15,495,314	2,085,766
Allowance for doubtful debts	(31,002)	(31,002)
<b>Total trade receivables</b>	<b>15,464,312</b>	<b>2,054,764</b>
VAT recoverable	2,715,884	691,221
Other receivables	123,265	36,498
<b>Total trade and other receivables</b>	<b>18,303,462</b>	<b>2,782,483</b>
Current	18,303,462	2,782,483
Non-current	-	-
<b>Total trade and other receivables</b>	<b>18,303,462</b>	<b>2,782,483</b>

Movement in the allowance for doubtful debts:

	<b>31 December 2019</b>	<b>31 December 2018</b>
Balance at beginning of the year	31,002	81,025
Amounts recovered during the year	-	(50,023)
Impairment losses recognised on receivables	-	-
<b>Balance at the end of the year</b>	<b>31,002</b>	<b>31,002</b>

Age of trade receivables is presented in the below table:

	<b>31 December 2019</b>	<b>31 December 2018</b>
Current and not impaired	15,474,132	-
<i>Age of receivables that are past due:</i>		
1-30 days	-	200,978
31-60 days	-	-
61-90 days	-	19,853
91-180 days	-	528,848
181-360 days	-	1,305,085
Over 360 days	21,180	31,002
<b>Total trade receivables</b>	<b>15,495,314</b>	<b>2,085,766</b>

**15. ASSETS AND LIABILITIES ARISING FROM CONTRACTS WITH CUSTOMERS**

The Group has recognised the following assets and liabilities arising from contracts with customers:

<i>In Azerbaijani Manats</i>	<b>31 December 2019</b>	<b>31 December 2018</b>
Current contract assets from contracts with customers	1,181,826	286,365
<b>Total current contract assets</b>	<b>1,181,826</b>	<b>286,365</b>
Contract liabilities – advances from customers	16,341,984	-
<b>Total current contract liabilities</b>	<b>16,341,984</b>	<b>-</b>

## "PROKON" LIMITED LIABILITY COMPANY

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2019 (in Azerbaijani Manats)

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#### 15 Assets and Liabilities Arising from Contracts with Customers (CONTINUED)

At 31 December 2019 the Group recognised AZN 1,181,826 of contract asset in respect of the contract with SOCAR-Uniper LLC (at 31 December 2018: AZN 286,365 in respect of HAOR project).

The Group applies the IFRS 9 general model to measuring expected credit losses for contract assets. The contract assets relate to unbilled work in progress and have substantially similar risk characteristics as the trade receivables for the same types of contracts. These are of short-term nature as trade receivables, thus provisioned in lifetime mode. However, the longer the contract asset is outstanding the higher is the increased risk that it will not be collected. Company uses external rating information and statistics to derive risk parameters for provisioning model. For more information refer to Note 22. At the same time, Company groups accounts receivable based on shared credit risk characteristics and the days outstanding to monitor performance and payment behaviour of its customers and may elect to further downgrade assigned external rating, if such is necessary.

As of 31 December 2019 the management assessed the expected credit losses to be insignificant.

At 31 December 2019 the Group recognised AZN 16,341,984 of contract liabilities in respect of HAOR project (at 31 December 2018: nil).

#### Unsatisfied long-term contracts with customers

The following table presents information on unsatisfied performance obligations resulting from long-term contracts with customers.

<i>In Azerbaijani Manats</i>	<b>31 December 2019</b>	<b>31 December 2018</b>
Aggregate amount of the transaction price allocated to long-term contracts that are partially unsatisfied as at 1 January and 31 December	204,121,640	249,613,635

Management expects that 57% (AZN 117,212,434) of the transaction price allocated to the unsatisfied contracts as at 31 December 2019 will be recognised as revenue during the next reporting period. The remaining amount of the transaction price will be recognised in the 2021 financial year.

#### 16. ADVANCES GIVEN AND PREPAID EXPENSES

	<b>31 December 2019</b>	<b>31 December 2018</b>
Advances to suppliers	5,830,515	1,003,345
Advances paid for property and equipment	1,886,849	71,460
Prepaid expenses	91,266	67,646
<b>Total advances given and prepaid expenses</b>	<b>7,808,630</b>	<b>1,142,451</b>

**“PROKON” LIMITED LIABILITY COMPANY**

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS  
FOR THE YEAR ENDED DECEMBER 31, 2019  
(in Azerbaijani Manats)**

**16 ADVANCES GIVEN AND PREPAID EXPENSES (CONTINUED)**

Movements in prepayments are as follows:

<i>In Azerbaijani Manats</i>	<b>Total</b>
<b>Carrying value at 1 January 2018</b>	<b>148,737</b>
Additions	2,163,972
Prepayments derecognised on receipt of related goods or services	(1,170,258)
<b>Total prepayments at 31 December 2018</b>	<b>1,142,451</b>
Additions	24,725,506
Prepayments derecognised on receipt of related goods or services	(18,059,326)
<b>Total prepayments at 31 December 2019</b>	<b>7,808,630</b>

**17. CASH AND CASH EQUIVALENTS**

<i>In Azerbaijani Manats</i>	<b>2019</b>	<b>2018</b>
Bank balances payable on demand	180,293	1,580,493
<b>Total cash and cash equivalents at 31 December</b>	<b>180,293</b>	<b>1,580,493</b>

The table below discloses the credit quality of cash and cash equivalents balances based on credit risk grades at 31 December 2019. Refer to Note 22 for the description of the Group’s credit risk grading system.

<i>In Azerbaijani Manats</i>	<b>Bank balances payable on demand</b>
- Good	169,815
- Satisfactory	8
- Special monitoring	10,471
<b>Total cash and cash equivalents</b>	<b>180,293</b>

**“PROKON” LIMITED LIABILITY COMPANY**

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS  
FOR THE YEAR ENDED DECEMBER 31, 2019  
(in Azerbaijani Manats)**

**17 CASH AND CASH EQUIVALENTS (CONTINUED)**

The table below discloses the credit quality of cash and cash equivalents balances based on credit risk grades at 31 December 2018. Refer to Note 22 for the description of the Group’s credit risk grading system.

<i>In Azerbaijani Manats</i>	<b>Bank balances payable on demand</b>
- Good	1,150,322
- Satisfactory	390,958
- Special monitoring	39,212
<b>Total cash and cash equivalents</b>	<b>1,580,493</b>

At December 31, 2019, the Group had a bank balance of AZN 180,293 (2018: AZN 1,580,493). More than 90% of cash balances are in Pasha Bank and International Bank of Azerbaijan Republic.

**18. SHARE CAPITAL**

The Company’s share capital is comprised of 20 participation shares with a par value of AZN 5. Each share entitles one vote to the shareholder.

The structure of the share capital is presented in the Note 1.

**19. RIGHT-OF-USE ASSETS AND LEASE LIABILITIES**

The Group has lease contracts for various items of machinery, workshop buildings, vehicles and other equipment used in its operations. The Group’s obligations under its leases are secured by the lessor’s title to the leased assets.

The Group also has certain leases of machinery and vehicles with lease terms of 12 months or less. The Group applies the ‘short-term lease’ recognition exemptions for these leases.

Set out below are the carrying amounts of right-of-use assets recognised and the movements during the period:

	<b>Machinery and equipment</b>	<b>Workshop buildings</b>	<b>Motor vehicles</b>	<b>Total</b>
<b>As at January 1, 2019</b>	-	-	-	-
Additions	3,012,180	1,154,722	195,346	4,362,247
Depreciation expense	(696,342)	(247,097)	(50,344)	(993,782)
<b>As at December 31, 2019</b>	<b>2,315,838</b>	<b>907,625</b>	<b>145,002</b>	<b>3,368,465</b>

**“PROKON” LIMITED LIABILITY COMPANY**

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS  
FOR THE YEAR ENDED DECEMBER 31, 2019  
(in Azerbaijani Manats)**

**19 RIGHT-OF-USE ASSETS AND LEASE LIABILITIES (CONTINUED)**

Set out below are the carrying amounts of lease liabilities and the movements during the period:

	<u>2019</u>
<b>As at January 1</b>	-
Additions	4,070,917
Accretion of interest	260,150
Payments	(842,804)
<b>As at December 31</b>	<u><b>3,488,263</b></u>
Current	2,422,413
Non-current	1,065,850

The following are the amounts recognised in profit or loss:

	<u>31 December 2019</u>
Depreciation expense of right-of-use assets	993,782
Interest expense on lease liabilities	260,150
Expense relating to short-term leases (included in contract costs)	893,436
Expense relating to short-term leases (included in Other operating expenses)	21,000
<b>Total amount recognized in profit or loss</b>	<u><b>2,168,368</b></u>

**20. BANK LOANS**

<i>In Azerbaijani Manats</i>	<u>31 December 2019</u>	<u>31 December 2018</u>
Term loans	10,924,568	3,440,731
Accrued interest	92,425	125,723
<b>Total borrowings</b>	<u><b>11,016,993</b></u>	<u><b>3,566,454</b></u>

The Group’s borrowings are denominated in currencies as follows:

<i>In Azerbaijani Manats</i>	<u>31 December 2019</u>	<u>31 December 2018</u>
Borrowings denominated in:		
- Azerbaijani Manats	4,537,463	-
- US Dollars	6,447,708	3,566,454
- Euros	31,822	-
<b>Total borrowings at 31 December</b>	<u><b>11,016,993</b></u>	<u><b>3,566,454</b></u>

On November 27, 2018, the Group entered into secured credit line agreement in the amount of USD 5 million with 6% annual interest rate, maturing on November 27, 2019 with International Bank of Azerbaijan Republic. On November 26, 2019, the Group prolonged the maturity date of the loan for another one-year and increased the credit line amount to USD 10 million.

## “PROKON” LIMITED LIABILITY COMPANY

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2019 (in Azerbaijani Manats)

#### 20 BANK LOANS (CONTINUED)

On May 27, 2019, the Group entered into a credit line agreement with Pasha Bank in the amount of AZN 7.8 million with 9% annual interest rate, maturing on May 27, 2020.

On August 30, 2018, the Group entered into secured credit agreement in the amount of USD 320 thousand with 5% annual interest rate, maturing on August 30, 2019 with Ziraat Bank.

The carrying amounts and fair values of borrowings are as follows:

	Carrying amounts	
	31 December 2019	31 December 2018
<i>In Azerbaijani Manats</i>		
Term loans	10,924,568	3,440,731
Accrued interest on term loans	1,182	-
Accrued interest on bonds	91,242	125,723
<b>Total borrowings at 31 December</b>	<b>11,016,993</b>	<b>3,566,454</b>

#### 21. TRADE AND OTHER PAYABLES

	31 December 2019	31 December 2018
	<i>In Azerbaijani Manats</i>	
Trade payables	7,376,342	2,819,323
Accrued liabilities and other creditors	2,720,827	-
<b>Total financial payables within trade and other payables at AC</b>	<b>10,097,168</b>	<b>2,819,323</b>
Accrued employee benefit costs	474,344	743,592
Other	48,649	71,126
<b>Total other payables</b>	<b>522,993</b>	<b>814,718</b>
<b>Trade and other payables at 31 December</b>	<b>10,620,161</b>	<b>3,634,041</b>

#### 22. FINANCIAL INSTRUMENTS AND RISK MANAGEMENT

##### Capital management

The Group's capital has been managed by the shareholders to ensure that it will be able to continue as a going concern while maximizing the return to stakeholders through the optimization of the debt or equity balance.

The capital structure of the Group is comprised of equity and loans and borrowings.

## “PROKON” LIMITED LIABILITY COMPANY

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2019 (in Azerbaijani Manats)

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## 22 FINANCIAL INSTRUMENTS AND RISK MANAGEMENT (CONTINUED)

### Categories of financial instruments

The Group’s principal financial liabilities comprise loans, trade and other payables. Financial assets are represented by trade and other receivables, bank balances, contract assets. All financial instruments held by the Group are recorded at amortized cost.

The main risks arising from the Group’s financial instruments are credit, liquidity and currency risks.

### Credit risk

Credit risk refers to the risk that counterparty will default on its contractual obligations resulting in financial loss to the Group. Financial assets which are potentially subject to concentration of credit risk consist principally of trade and other receivables, contract assets and cash and cash equivalents.

*Credit risk grading system.* For measuring credit risk and grading financial instruments by the amount of credit risk, the Company applies an approach based on risk grades estimated by external international rating agencies (Standard & Poor’s – “S&P”, Fitch, Moody’s). External migration matrices were used for PD calculation and the defined master scale with a specified range of probabilities of default are disclosed in the table below:

Master scale credit risk grade	Corresponding ratings of external international rating agencies (S&P)	Corresponding PD interval
Excellent	AAA to BB+	0,01% – 0,5%
Good	BB to B+	0,51% – 3%
Satisfactory	B, B-	3% – 10%
Special monitoring	CCC+ to CC-	10% – 99,9%
Default	C, D-I, D-II	100%

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Each master scale credit risk grade is assigned a specific degree of creditworthiness:

- *Excellent* – strong credit quality with low expected credit risk;
- *Good* – adequate credit quality with a moderate credit risk;
- *Satisfactory* – moderate credit quality with a satisfactory credit risk;
- *Special monitoring* – facilities that require closer monitoring and remedial management; and
- *Default* – facilities in which a default has occurred.

External ratings are assigned to counterparties by independent international rating agencies, such as S&P, Moody’s and Fitch. These ratings are publicly available. Such ratings and the corresponding range of probabilities of default (“PD”) are applied for financial assets.

External credit risk ratings are used to estimate credit risk parameters PD and LGD from the default and recovery statistics published by the respective rating agencies.

**“PROKON” LIMITED LIABILITY COMPANY**

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS  
FOR THE YEAR ENDED DECEMBER 31, 2019  
(in Azerbaijani Manats)**

**22 FINANCIAL INSTRUMENTS AND RISK MANAGEMENT (CONTINUED)**

**Currency risk**

The Group is exposed to currency risk on sales, purchases and cash and cash equivalents, restricted cash and bank loans that are denominated in currencies other than AZN. The currency in which these transactions primarily denominated is US Dollars (USD) and Euro (EUR).

The table below summarises the Group’s exposure to foreign currency exchange rate risk at the end of the reporting period:

<i>In Azerbaijani Manats</i>	<b>At 31 December 2019</b>			<b>At 31 December 2018</b>		
	<b>Monetary financial assets</b>	<b>Monetary financial liabilities</b>	<b>Net position</b>	<b>Monetary financial assets</b>	<b>Monetary financial liabilities</b>	<b>Net position</b>
Azerbaijani Manats	1,763,969	(13,829,332)	(12,065,363)	3,406,316	(2,819,323)	586,993
US Dollars	14,215,806	(6,998,071)	7,217,735	509,084	(3,566,454)	(3,057,370)
Euros	2,255	(286,758)	(284,503)	6,836,298	-	6,836,298
Pound Sterling	2,575	-	2,575	42	-	42
<b>Total</b>	<b>15,984,605</b>	<b>(21,114,162)</b>	<b>(5,129,557)</b>	<b>10,751,740</b>	<b>(6,385,777)</b>	<b>4,365,963</b>

The following table presents sensitivities of profit or loss and equity to reasonably possible changes in exchange rates applied at the end of the reporting period relative to the functional currency of the respective Group entities, with all other variables held constant:

<i>In Azerbaijani Manats</i>	<b>At 31 December 2019</b>	<b>At 31 December 2018</b>
	<b>Impact on profit or loss</b>	<b>Impact on profit or loss</b>
US Dollar strengthening by 20% (2018: strengthening by 20%)	1,443,547	(611,474)
US Dollar weakening by 20% (2018: weakening by 20%)	(1,443,547)	611,474
Euro strengthening by 20% (2018: strengthening by 20%)	(56,901)	1,367,260
Euro weakening by 20% (2018: weakening by 20%)	56,901	(1,367,260)
Pound Sterling strengthening by 20% (2018: strengthening by 20%)	515	8
Pound Sterling weakening by 20% (2018: weakening by 20%)	(515)	(8)

**Liquidity risk**

Ultimate responsibility for liquidity risk management rests with the director, which has established an appropriate liquidity risk management framework for the management of the Group’s short-, medium- and long-term funding and liquidity management requirements. The Group manages liquidity risk by maintaining adequate reserves, banking facilities and reserve borrowing facilities, by continuously monitoring forecast and actual cash flows, and by matching the maturity profiles of financial assets and liabilities.



**“PROKON” LIMITED LIABILITY COMPANY**

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS  
FOR THE YEAR ENDED DECEMBER 31, 2019  
(in Azerbaijani Manats)**

**22 FINANCIAL INSTRUMENTS AND RISK MANAGEMENT (CONTINUED)**

The following tables detail the Group’s analysis over remaining expected maturity periods for its non-derivative financial liabilities. The tables have been drawn up based on the discounted cash flows of financial liabilities.

The maturity analysis of financial liabilities at 31 December 2019 is as follows:

<i>In Azerbaijani Manats</i>	<b>Contractual cash flows less than 12 months</b>	<b>Contractual cash flows more than 12 months</b>	<b>Total</b>
<b>Liabilities</b>			
Bank loans	3,852,119	7,164,874	11,016,993
Lease liabilities	2,422,413	1,065,850	3,488,263
Trade and other payables	10,097,168	-	10,097,168
<b>Total future payments, including future principal and interest payments</b>	<b>16,371,701</b>	<b>8,230,724</b>	<b>24,602,425</b>

The maturity analysis of financial liabilities at 31 December 2018 is as follows:

<i>In Azerbaijani Manats</i>	<b>Contractual cash flows less than 12 months</b>	<b>Contractual cash flows more than 12 months</b>	<b>Total</b>
<b>Liabilities</b>			
Bank loans	3,566,454	-	3,566,454
Trade payables	2,819,323	-	2,819,323
<b>Total future payments, including future principal and interest payments</b>	<b>6,385,777</b>	<b>-</b>	<b>6,385,777</b>

**Interest rate risk.** The Group does not have floating interest rate financial instruments. Therefore risk exposure to the effects of fluctuations in the prevailing levels of market interest rates on the Company's financial position and cash flows is minimized by having fixed rates negotiated on bank loans. However, interest margins may increase once loans mature and there is a need to negotiate a new credit facility.

**"PROKON" LIMITED LIABILITY COMPANY**

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS  
FOR THE YEAR ENDED DECEMBER 31, 2019  
(in Azerbaijani Manats)**

**23. FAIR VALUE DISCLOSURES**

***Assets and liabilities not measured at fair value but for which fair value is disclosed***

Fair values analysed by level in the fair value hierarchy and the carrying value of assets and liabilities not measured at fair value are as follows:

	31 December 2019			31 December 2018		
	Level 1 fair value	Level 2 fair value	Level 3 fair value	Level 1 fair value	Level 2 fair value	Level 3 fair value
<b>ASSETS</b>						
<b><i>Financial assets at AC</i></b>						
- Cash and cash equivalents	180,293	-	-	1,580,493	-	-
- Trade receivables	-	-	15,464,312	-	-	2,054,764
<b>LIABILITIES</b>						
<b><i>Borrowings</i></b>						
- Bank loan	-	11,016,993	-	-	3,566,454	-
<b><i>Other financial liabilities</i></b>						
- Trade payables	-	-	7,376,342	-	-	2,819,323
- Other accrued liabilities	-	-	2,720,827	-	-	-
<b>TOTAL LIABILITIES</b>	<b>-</b>	<b>11,016,993</b>	<b>10,097,169</b>	<b>-</b>	<b>3,566,454</b>	<b>2,819,323</b>

The fair values in level 2 and level 3 of the fair value hierarchy were estimated using the discounted cash flows valuation technique. The fair value of unquoted fixed interest rate instruments was estimated based on estimated future cash flows expected to be received discounted at current interest rates for new instruments with similar credit risks and remaining maturities.

***Financial assets carried at amortised cost.*** The estimated fair value of fixed interest rate instruments is based on estimated future cash flows expected to be received discounted at current interest rates for new instruments with similar credit risks and remaining maturities. Discount rates used depend on the credit risk of the counterparty.

## “PROKON” LIMITED LIABILITY COMPANY

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2019 (in Azerbaijani Manats)

#### 23 FAIR VALUE DISCLOSURES (CONTINUED)

**Liabilities carried at amortised cost.** The estimated fair value of fixed interest rate instruments with stated maturities were estimated based on expected cash flows discounted at current interest rates for new instruments with similar credit risks and remaining maturities. The discount rates used depend on the length and currency of the liability.

As of 31 December 2019, all of the Group’s financial assets and liabilities were carried at amortised cost. Fair values of financial assets and liabilities of the Group approximate carrying value of the financial instruments.

#### 24. COMMITMENTS AND CONTINGENCIES

##### **Guarantees**

The Group’s financial guarantees at December 31, 2019 and December 31, 2018 were as follows:

<i>In Azerbaijani Manats</i>	<b>2019</b>	<b>2018</b>
Performance bonds	43,325,535	43,325,535
Advance bonds	24,990,000	24,990,000
Other	1,055,300	-
<b>Total guarantees</b>	<b>69,370,835</b>	<b>68,315,535</b>

Guarantees issued concern guarantees issued by banks in the interest of Group operating companies in relation to commitments undertaken upon core operations:

- Performance bonds - contract successful execution guarantee. With this guarantee, the bank undertakes the obligation to repay the client, up to a set amount, in the case of non-compliant execution of the contract by the contractor. Refer to Note 10.
- Advance bonds - repayment guarantee, requested for payment of contractual advances. With this guarantee the bank undertakes the obligation to repay the client a set amount, as reimbursement for amounts advanced, in the case of contractual non-compliance by the party requesting the guarantee (the contractor). Refer to Note 10.

##### **Insurance**

The insurance industry in Azerbaijan is at developing stage and many forms of insurance protection for manufacturing business common in other parts of the world are not yet available. The Group does not have full coverage for its plant facilities, business interruption or third-party liability in respect of property or environmental damage arising from accidents on Group’s property or relating to Group’s operations. The Group may be expected to compensate significant damages and losses from accidents with Group’s property or relating to Group’s operations.

##### **Legal proceedings**

From time to time and in the normal course of business, claims against the Group are received from counterparties. Management is of the opinion that no material unaccrued losses will be incurred and accordingly no provision has been made in these consolidated financial statements.

On the basis of the evidences gathered, it is conceivable that extra costs may arise in the continuation of the project, mainly related to prolongation (and acceleration) of construction activities and miscellaneous costs.

## "PROKON" LIMITED LIABILITY COMPANY

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2019 (in Azerbaijani Manats)

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#### 24 COMMITMENTS AND CONTINGENCIES (CONTINUED)

However, impact of these costs will strongly depend from the outcome of negotiation with customer, that will determine strategy of the project (e.g. possible schedule-driven approach, and related acceleration costs) and timing to complete the works (and therefore prolongation costs), the definitive resolution of the uncertainties that prevented the Company to execute its scope of work. Nevertheless, such costs will likely be counterbalanced by resolution of the pending change.

Management is of the opinion that no material losses will be incurred in respect of this case.

#### **Taxation**

Commercial legislation of the Republic of Azerbaijan, including tax legislation, may allow more than one interpretation. In addition, there is a risk of tax authorities making arbitrary judgments of business activities. If a particular treatment, based on management's judgment of the Group's business activities, was to be challenged by the tax authorities, the Group may be assessed additional taxes, penalties and interest.

Such uncertainty may relate to the valuation of financial instruments, valuation of provision for impairment losses and the market pricing of deals. Additionally, such uncertainty may relate to the valuation of temporary differences on the provision and recovery of the provision for impairment losses on receivables, as an underestimation of the taxable profit. The management of the Group believes that it has accrued estimated tax amounts due and therefore required IFRIC 23 provisions have been followed in the consolidated financial statements.

Generally, taxpayers are subject to tax audits with respect to three calendar years preceding the year of the audit. However, completed audits do not exclude the possibility of subsequent additional tax audits performed by upper-level tax inspectorates reviewing the results of tax audits of their subordinate tax inspectorates. Also, according to the current practice, the statute of limitation for tax liabilities may be extended beyond the three-year term set forth in the tax legislation, if a court determines that the taxpayers has obstructed or hindered a tax inspection.

#### 25. RELATED PARTY TRANSACTIONS

Parties are generally considered to be related if the parties are under common control or if one party has the ability to control the other party or can exercise significant influence or joint control over the other party in making financial and operational decisions. In considering each possible related party relationship, attention is directed to the substance of the relationship, not merely the legal form.

At 31 December 2019, the outstanding balances with related parties were as follows:

<i>In Azerbaijani Manats</i>	<b>Entities under common control</b>	<b>Associate</b>	<b>Key management personnel</b>
Loans issued	-	340,000	-
Investments in associates	-	6,112	-
Provisions for financial assets at 31 December	-	(6,112)	-
Trade and other payables	282,898	-	64,097
Gross amount of advances given and prepaid expenses	3,348,825	-	-

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**"PROKON" LIMITED LIABILITY COMPANY**

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS  
FOR THE YEAR ENDED DECEMBER 31, 2019  
(in Azerbaijani Manats)**

**25 RELATED PARTY TRANSACTIONS (CONTINUED)**

The income and expense items with related parties for the year ended 31 December 2019 were as follows:

<i>In Azerbaijani Manats</i>	<b>Entities under common control</b>	<b>Associate</b>	<b>Key management personnel</b>
Provisions for financial assets	-	6,112	-
Information, consulting and other professional services	1,550,926	-	-
Services of subcontractors	1,861,500	-	-
Other	742,223	-	64,097

At 31 December 2018, the outstanding balances with related parties were as follows:

<i>In Azerbaijani Manats</i>	<b>Entities under common control</b>
Trade and other payables	2,202,450

The income and expense items with related parties for the year ended 31 December 2018 were as follows:

<i>In Azerbaijani Manats</i>	<b>Entities under common control</b>
Information, consulting and other professional services	1,271,298
Other services	9,515

Key management compensation is presented below:

<i>In Azerbaijani Manats</i>	<b>2019 Expense</b>	<b>2018 Expense</b>
<i>Short-term benefits:</i>		
- Salaries	349,642	267,007
<i>Post-employment benefits:</i>		
- State pension costs	54,650	58,742
<b>Total key management compensation</b>	<b>404,293</b>	<b>325,749</b>

## **"PROKON" LIMITED LIABILITY COMPANY**

### **NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2019 (in Azerbaijani Manats)**

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#### **26. EVENTS AFTER THE REPORTING PERIOD**

##### **COVID-19 impact**

Coronavirus (COVID-19) is an infectious disease caused by a lately discovered coronavirus, which, in just a short time, evolved from a localised outbreak into a global pandemic.

In many Countries where community transmission led to outbreaks with near exponential growth, governments introduced widespread population-level physical distancing measures and movement restrictions in order to slow spread and set in place other control measures. Physical distancing measures and movement restrictions potentially slowed COVID-19 transmission by limiting contact between people. However, these measures had a profound negative impact on individuals, communities, and societies by bringing social and economic life to a near stop.

The COVID-19 pandemic and its attendant effect on markets caused widespread concern and economic hardship for consumers, businesses and communities across the globe. Moreover, uncertainty surrounding the duration and severity of the crisis made it hard to anticipate how a recovery could unfold.

As for the Engineering & Construction industry, the effects of coronavirus directly impacted cost and schedule of projects, provided the interconnectedness, complexity and global nature of the supply chains and workforce operating in this sector.

Taking into account that the Government of the Republic of Azerbaijan applied the following key restrictions, the projects of the Group have also been affected:

- COVID-19 pandemic lockdown;
- an 'Action Plan on Prevention of the Spread of New Coronavirus Disease in the Republic of Azerbaijan' was approved on 30th Jan. '20 by an order of the Cabinet of Ministers;
- all international flights from Baku and other cities of the country stopped during lockdown, entry into Azerbaijan were restricted from all foreign countries (i.e. only Azerbaijani citizens, their family members and specific groups of people may have been entered Azerbaijan);
- a special quarantine regime was declared, that envisages a series of restrictions, including suspension of passenger transportation between regions and cities, etc.

In addition, access to the site of the largest project the Group is engaged in, HAOR, was limited for a period of four weeks, from 15 March 2020 until 12 April 2020. After that date, the operations were recovered.

In connection with that a potential impact on schedule of 2 months is expected.

As of the consolidated financial statements' approval date some of the previously undertaken measures were alleviated and eased by the government. Negotiations between the Group and the customer were still ongoing. Potential impacts on project's economics and estimates have been incorporated into the project budget.

##### **Subsidiary establishment**

On 30 April 2020 Prokon Trading LLC was established with a view of penetration to construction materials production and rendering construction related services markets. As at the date of report, 100% shares were owned by Prokon LLC.

##### **New significant contracts**

On 21 April 2020 a contract with value of USD 3,140,000 for early civil cooling water plant works performance by Prokon LLC within SOCAR HAOR Modernisation and Reconstruction project was signed with Tecnicas Reunidas S.A. AR Branch of the Company.

## **“PROKON” LIMITED LIABILITY COMPANY**

### **NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2019 (in Azerbaijani Manats)**

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#### **26 EVENTS AFTER THE REPORTING PERIOD (CONTINUED)**

On 15 May 2020 a master agreement was signed by Prokon LLC with BP Exploration (Caspian Sea) Ltd for the provision of industrial maintenance repair and operations spares and equipment for a period of three years until 15 May 2023.

On 2 March 2020 a master agreement was signed between TP Engineering LLC (“contractor”) and Prokon Construction and Engineering LLC (“subcontractor”) for the provision of mechanical installation works at the premises of the customer, LUKOIL-Nizhegorodnefteorgsintez LLC, during 2020-2022.

#### **Loan agreements**

On 7 January 2020 a loan agreement was signed with Prokon LLC to grant an interest-free loan of AZN 10 million to Nobel Oil Ltd for a period of three years.

On 21 January 2020 a loan agreement was signed with Prokon LLC to grant an interest-free loan of USD 1 million to Prokon Construction and Engineering LLC, which matures on 31 December 2023.

#### **Borrowing agreements**

On 18 February 2020, an agreement was signed between Prokon LLC (“borrower”) and Bakcell LLC (“lender”) for AZN 1,750,000 with the annual interest rate of 5%.